

Outside/Showroom Sales Associate - Manual, Motorized Window Shading

Job Description

Connecticut Lighting Centers, with locations in Hartford and Southington, are the premier lighting showrooms in the northeast, serving both the residential and light commercial markets. We are a medium-sized, family-owned business in operation for over 40 years. We have three showrooms in Connecticut including Restoration Lighting Gallery.

We are currently seeking a talented sales professional to join our Manual/Motorized Window Shade team. If you have experience with custom window shades or a similar product line, we'd like to hear from you.

You will work with customers through the full cycle of their projects, from the initial quote through the ordering process, installation and final follow-up.

- Assist customers, using product knowledge and selling skills, to choose the right products for their needs – always providing excellent customer service
- Develop customer relationships
- Generate customer orders and quotes and handle cash transactions
- Work closely with other sales associates, buyers and expeditors on customer order follow-through
- Stay current on product information and technology
- Attend on-site product and sales training

QUALIFICATIONS:

- Team player with a strong work ethic
- Positive, customer-service driven outlook
- Must be able to effectively deal with customers in a fast-paced environment and provide excellent customer-service
- Retail or related product experience preferred
- Showroom experience preferred
- Attention to detail and accuracy
- Able to work a flexible schedule including some evenings and one weekend day
- Moderate computer skills.
- Must be able to stand, walk, reach, stoop and bend for long periods of time
- A pre-employment background check is also required

Connecticut Lighting Centers offers a competitive wage and benefits package for all full-time employees.

- Company sponsored health care benefits, including dental
- Short-term and Long-term disability, life insurance
- Supplemental insurance available
- Paid Time Off
- 401(k) with company match and profit sharing

Industry

- Retail
- Building Materials

Connecticut Lighting Centers is THE source for Lighting, Fans, Decorative Hardware & Home Accents.